Corporate Finance

John Whelen
Executive VP & Chief Financial Officer

ENBRIDGE

2018 Recap

ENBRIDGE

- ✓ **Long-term Capital Raising**
  - ~$8.3B since December 1, 2017
- ✓ **Business Risk Reduction**
  - Sale of G&P businesses
- ✓ **Synergy Realization**
  - On track with Spectra acquisition targets
- ✓ **Strong Operating & Financial Results**
  - 2018 DCF/share in upper half of guidance range
- ✓ **Asset Sales**
  - $7.8B of asset sales announced in 2018;
  - $5.7B closed to date
- ✓ **Leverage Reduction**
  - Ahead of 2018 Debt-to-EBITDA target
- ✓ **Simplification**
  - Buy-in of four Sponsored Vehicles
  - Further simplification of debt funding
- ✓ **Elimination of DRIP**
  - Secured growth will be self-funded

Delivered strong operating and financial performance while strengthening the balance sheet and significantly simplifying Enbridge's corporate structure

2

Looking Forward – 2019 and Beyond

ENBRIDGE

Enduring Finance Priorities	Current Implementation Focus
• Financial strength and flexibility	• Self funding of secured capital program
• Access to low cost of capital	• Strong investment grade ratings
• Managing controllable risks	• Proactive hedging of market prices
• Simplification and optimization	• Restructure debt; reduce cost of capital
• Strict investment discipline	• Rigorous capital allocation
Delivering reliable results	**Drive performance from low risk businesses**

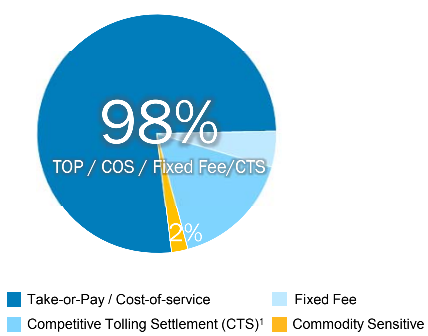
Key Finance priorities have not changed –
ongoing focus on financial flexibility, capital allocation and optimization of financing costs

Our Low Risk Business Model

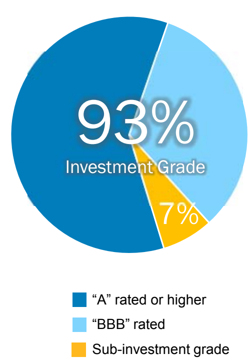
Commercial Foundation

ENBRIDGE

Contractual Profile of 2019e EBITDA



Counter Party Credit Exposure[2]



Embedded Risk Mitigation

- Inflation escalators
- ROE adjusters
- Toll/Rate resets

Business Risk Assessment Scale

S&P[3]	Excellent
Moody's[4]	A

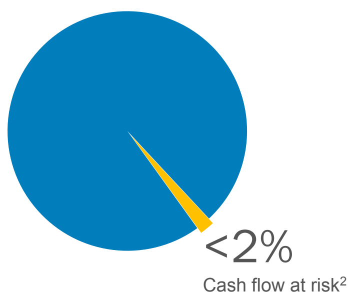
Enbridge's best in class business profile is even stronger post-divestiture of non-core G&P assets

(1) EBITDA generated under current Liquids Mainline Tolling Agreement; ability to revert to cost of service or other negotiated settlement on expiry.
(2) Reflected after the impact of any credit enhancement. (3) Moody's credit opinion dated November 11, 2018. (4) S&P ratings direct dated October 1, 2018.

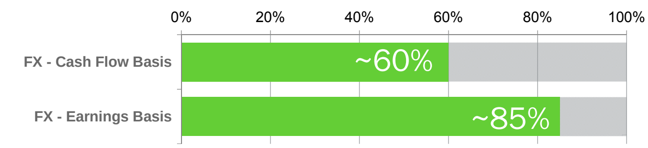
Our Low Risk Business Model
Hedging Controllable Risks

ENBRIDGE

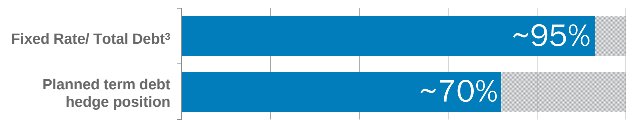
Consolidated Cash Flow at Risk[1]



2019 Consolidated FX Hedge Position[4]



2019 Consolidated Debt Position



Any residual exposure to foreign exchange, interest rate & commodity price movements is well contained

(1) Cash flow at risk measures the maximum cash flow loss that could result from adverse Market Price movements over a specified time horizon with a pre-determined level of statistical confidence under normal market conditions (2) as at October 31, 2018 (3) current position, including impact of hedges (4) Average 2019 hedge rate: ~1.22 CAD/USD.

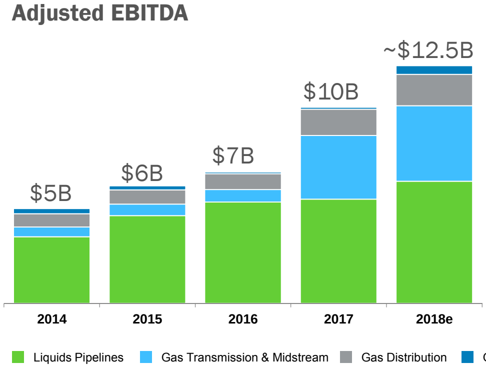
5

Our Low Risk Business Model
Delivering Reliable and Predictable Results

ENBRIDGE

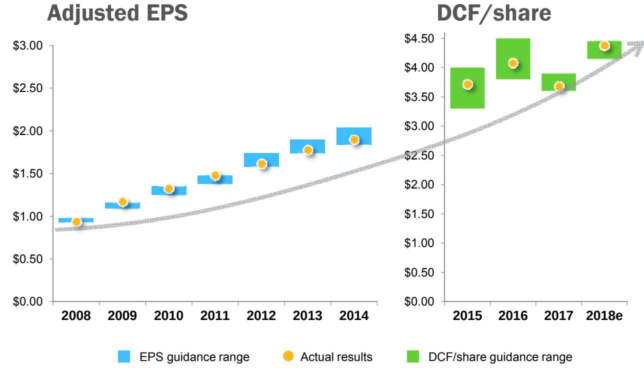
Stable cash flow from highly utilized assets

Adjusted EBITDA



Highly predictable financial performance

Adjusted EPS **DCF/share**



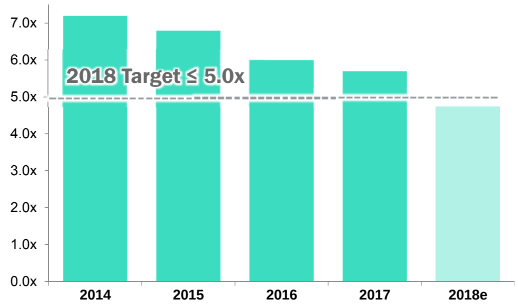
Low risk asset base, proactive risk management and investment discipline generate highly reliable and predictable earnings and cash flow

6

Financial Strength & Flexibility

ENBRIDGE

Consolidated DEBT to EBITDA[1]



Consolidated Cap Ex ($B)	$11	$8	$6	$12	$9

Enbridge Inc. Sr. Unsecured Debt Ratings[2]

Standard & Poors	BBB+ stable
Fitch	BBB+ stable
DBRS	BBB High stable
Moody's	Baa3 positive

A significant reduction in leverage has been accomplished, while funding a $40B+ capital program; further strengthening the balance sheet and credit profile

(1) Management methodology. Individual rating agency calculations will differ.
(2) Current as of December 11, 2018

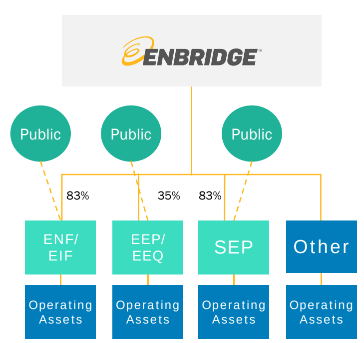
Simplification and Optimization

ENBRIDGE

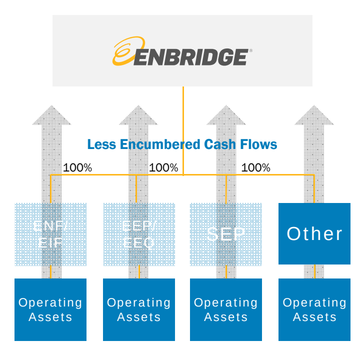
Sponsored Vehicle Buy-ins

- Eliminates complexity
- Enhances earnings and cash flow transparency
- Increases cash flow to Enbridge - parent company
- Reduces consolidated payout
- Increases non-taxable horizon
- Eliminates public company costs
- Mitigates regulatory risk

Before Proposed Buy-ins*



After Proposed Buy-ins*



* Simplified organization charts for illustrative purposes

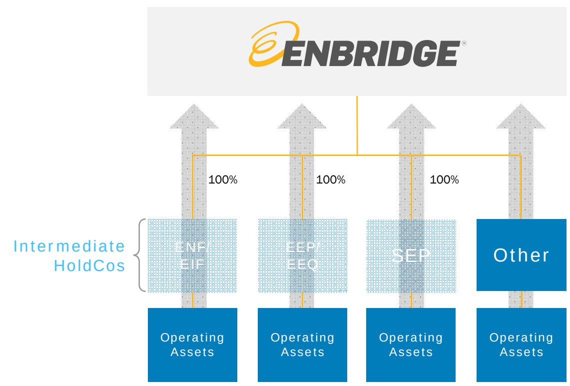
Simplification and Optimization

Debt Funding Structure and Strategy

ENBRIDGE

- Discontinuation of issuance by intermediate HoldCos - EIF, SEP, EEP, Westcoast, SE Capital
- Enbridge Income Fund exchange of senior term notes
- Cross guarantees of Enbridge Inc. senior term notes with remaining senior term notes of SEP and EEP
- Continued stand-alone debt issuance by certain principal regulated subsidiares[1]
- Selected partial funding of joint ventures
- Debt and equity needs of operating subsidiaries generally met through inter-company funding from Enbridge Inc.

After Proposed Sponsored Vehicle Buy-ins*



* Simplified organization charts for illustrative purposes

1) Includes Enbridge Pipelines Inc., Enbridge Gas Inc. (amalgamated utility), Texas Eastern Transmission, LP, and other FERC regulated gas transmission pipelines.

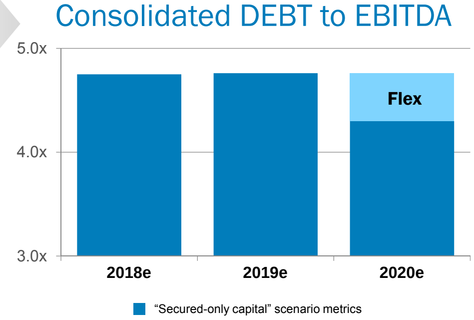
9

Long-term Financial Planning Parameters

ENBRIDGE

Metric	Long-term Targets	Current Position
Credit Rating	Strong Investment Grade	✔
Consolidated Debt to EBITDA	4.5x to comfortably below 5.0x	4.7x[1]
Consolidated FFO to Debt	>13%	~16%[1]
Dividend Payout	~65% of DCF/share	~61% of DCF/share[2]
Liquidity	>1x forward 12-month requirement	~1.6x[3]
Floating Rate Debt (% of total debt)	<30%	~13%[3]
Cashflow at Risk	<5% forward 12 months	~2%[3]

Consolidated DEBT to EBITDA



Designed to preserve financial strength & flexibility

(1) Trailing twelve-month as at September 30, 2018. (2) Calculated based on Factset Enbridge 2018e consensus .(3) Management projection.

10

Enterprise-wide Secured Growth Project Inventory

Year	Project	Expected ISD	Capital ($B)
2018	High Pine	In service	0.4 CAD
	Stampede Lateral	In service	0.2 USD
	Wyndwood	In service	0.2 CAD
	Rampion Wind – UK	In service	0.8 CAD
	RAM	In service	0.5 CAD
	NEXUS	In service	1.3 USD
	TEAL	In service	0.2 USD
	Other Misc. Liquids	In service	0.1 CAD
	Valley Crossing Pipeline	In service	1.6 USD
	STEP/Pomelo Connector	In service	0.4 USD
	Atlantic Bridge	In service + 2020	0.6 USD
	Utility Core Capital	In service	0.5 CAD
		2018 TOTAL	$7B*

Segments: Liquids Pipelines, Gas Transmission & Midstream, Gas Distribution, Green Power & Transmission

* Rounded, USD capital has been translated to CAD using an exchange rate of $1 U.S. dollar = $1.30 Canadian dollars.

Year	Project	Expected ISD	Capital ($B)
2019	Stratton Ridge	1H19	0.2 USD
	Hohe See Wind & Expansion – Germany	2H19	1.1 CAD
	AOC Lateral Acquisition	1H19	0.3 CAD
	Line 3 Replacement – Canadian Portion	2H19	5.3 CAD
	Line 3 Replacement – U.S. Portion	2H19	2.9 USD
	Southern Access to 1,200 kbpd	2H19	0.4 USD
	Gray Oak Pipeline	2H19	0.6 USD
	Utility Core Capital	2019	0.7 CAD
		2019 TOTAL	$13B*
2020+	T-South Expansion	2020	1.0 CAD
	PennEast	2020	0.3 USD
	Spruce Ridge	2020	0.5 CAD
	Other expansions	2020/23	0.6 USD
	Utility Core Capital	2020	0.7 CAD
		2020+ TOTAL	$3B*
	TOTAL 2019-2020+ Capital Program		$16B*

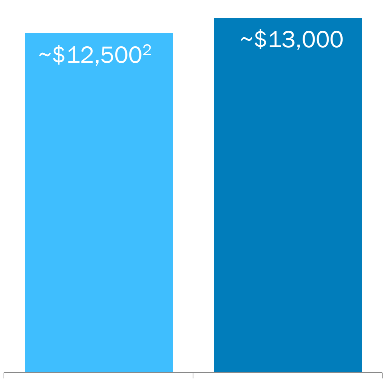
$16B of secured, low-risk capital projects drives near term growth outlook

11

Financial Outlook

2019 Consolidated EBITDA guidance

Consolidated EBITDA[1] ($MM)



2019 EBITDA Guidance

	2019e ($MM)	Growth Drivers: 2019e vs 2018
Liquids Pipelines	~6,800	+ Line 3 – Nov 1 ISD + Higher Bakken Pipeline volumes
Gas Transmission & Midstream	~4,000	+ New projects placed into service - Asset monetization
Gas Distribution	~1,800	+ Amalgamation synergies + Rate base growth
Green Power & Transmission	~450	+ New projects placed into service
Energy Services	~75	+ Continued arbitrage opportunities
Eliminations & Other	~(125)	+ More favorable f/x hedge rates + Enterprise-wide cost saving initiatives
Consolidated EBITDA[1]:	~13,000	

(1) Adjusted EBITDA is a non-GAAP measure. Reconciliations to GAAP measures can be found at www.enbridge.com.
(2) Based on guidance provided at 2017 Enbridge Day.

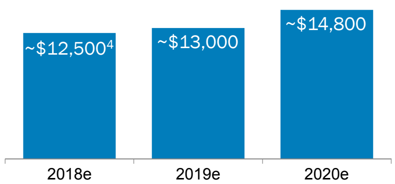
12

Financial Outlook

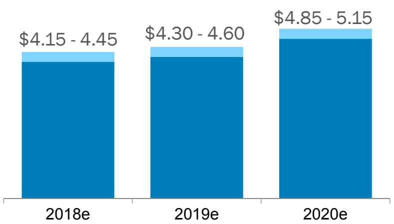
Distributable Cash Flow (DCF)

ENBRIDGE

Consolidated EBITDA[1]



Consolidated DCF[1]



($MM, except per share amounts)	2019 Guidance	2020 Guidance
Adjusted EBITDA[1]	~$13,000	~$14,800
Maintenance capital	~(1,200)	~(1,200)
Current income taxes[2]	~(400)	~(500)
Financing costs	~(3,000)	
Distributions to non-controlling interests	~(200)	
Cash distributions in excess of equity earnings	~500	
Other non-cash adjustments	~200	
DCF[1]	~$8,900	~$10,000
DCF/Share Guidance[1]	$4.30 - 4.60	$4.85 - 5.15

2019 DCF Sensitivities - after hedging

Market Prices Movements	Annualized Base Plan Assumption	DCF/ Share
+/- .25% Interest Rates	Current market rates[3]	~$0.005
+/- $.01 CAD/USD	$1.30	~$0.01

(1) Adjusted EBITDA, DCF and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at www.enbridge.com. (2) Book income tax rate forecast of 20%.
(3) 3M CDOR: 2.4%; 3M LIBOR 3.0%; 10Y GoC 2.7%; 10Y UST: 3.2% (4) Based on guidance provided at 2017 Enbridge Day.

13

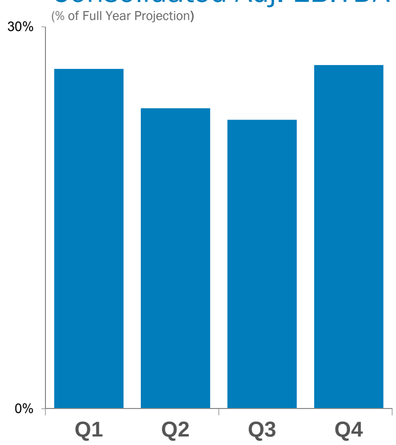
Financial Outlook

2019 Illustrative Quarterly Profile

ENBRIDGE

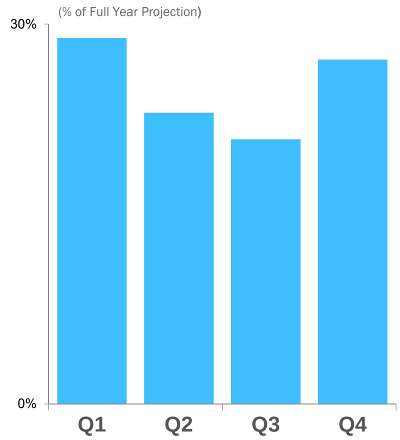
Consolidated Adj. EBITDA

(% of Full Year Projection)



Consolidated DCF

(% of Full Year Projection)



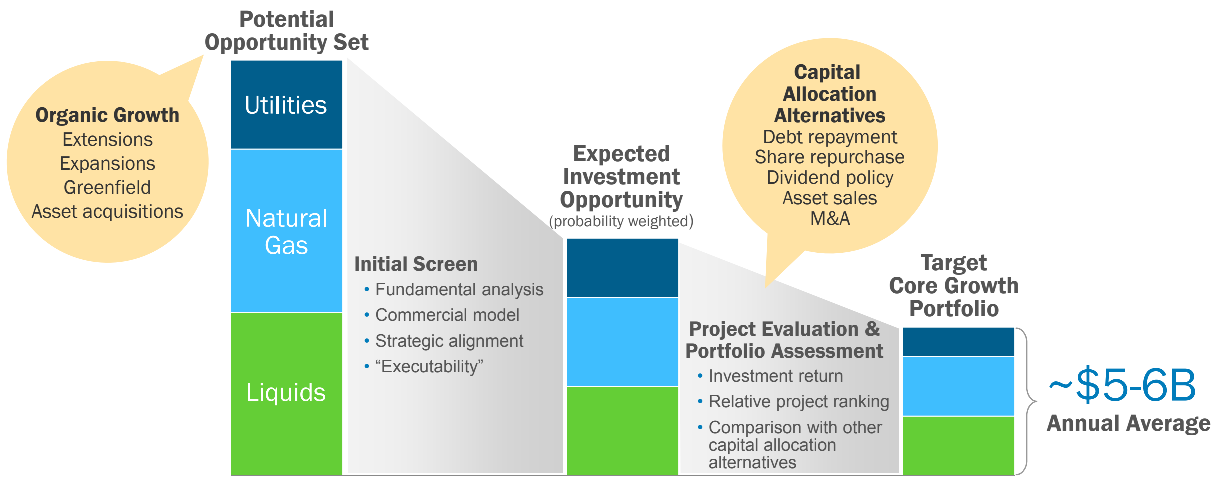
2019e Quarterly Drivers

- Seasonality of businesses
  - Gas utility
  - Interruptible gas and storage service
  - Renewables
- Maintenance capital profile
- Customer refinery or plant turnarounds
- Project in-service timing

14

Dimensioning Organic Growth Potential

2020 and beyond



15

Illustrative Self-funded Growth Potential

Representative year post-2020 ($MM)

Free cash flows after dividends	**~$3,500**
Incremental Debt Capacity (@ 4.5x EBITDA generated by investment of free cash flow)	~$2,000
Total annual capital available to reinvest	**~$5,500**
Total Incremental EBITDA (8-9x multiple)	$610 – $690
Incremental DCF generated[1]	$445 – $510
DCF per share growth	~$0.22 – ~$0.25
DCF per share growth rate (vs 2020e of $5/share)	~4% – ~5%
Annual base business growth	~1% – ~2%
Total annual organic growth per share	**~5% – ~7%**

On a self-funded basis, with no pressure on Debt:EBITDA,
Enbridge can grow DCF/share at an average rate of 5%-7% post 2020

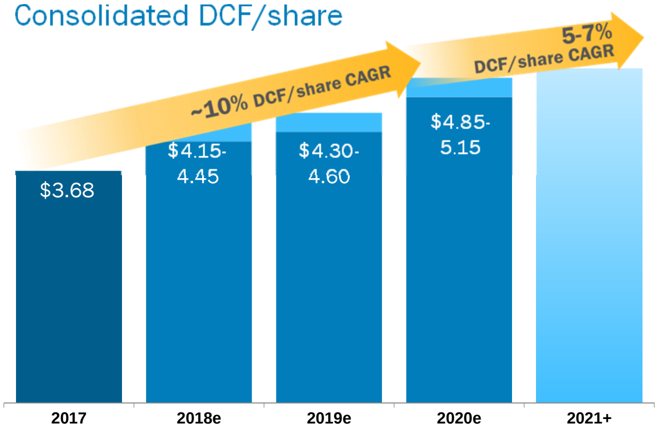
(1) Incremental DCF = incremental EBITDA, less estimated incremental interest expense, maintenance capital and current income taxes

16

Longer-term Financial Outlook

ENBRIDGE

Consolidated DCF/share



- Embedded Growth: 1-2%
  - Indexed tolls
  - Volume ramp-up
  - Efficiency gains
- Self-funded investment: 4-5%
  - $5-6B of capital annually

5-7%
Long Term Growth Outlook

Attractive longer term growth can be achieved with relatively modest, self-funded investment

17

Summary

ENBRIDGE

- Low risk business model
- Financial strength and flexibility
- Ongoing access to low cost capital
- Prudently managed risks
- Ongoing simplification and optimization
- Strict investment discipline
- Reliable and predictable results

18

Q&A